



**ADDENDUM 01 (2 Pages)
ISSUED JULY 9, 2025
RFP 2026-01**

This addendum amends RFP 2026-01 bid package to update the following bullet points:

Page 7

9. PHONES:

- The potential timeframe to start the implementation should begin September 15, 2025 and be finished by ~~November 15, 2025~~ DECEMBER 15, 2025. Delivery and installation will be coordinated by contacting Mr. Jeff Cannon, Assistant Director of Facilities at 828-388-1284.
- Delivery of equipment, installation and all requirements listed in this RFP shall be completed no later than ~~November 15, 2025~~ DECEMBER 15, 2025. Please indicate if this requirement can be met by your company: ____ YES ____ NO

Page 8

Add the following:

11. ORAL PRESENTATIONS:

- During the evaluation process, HCPS may, at its discretion, may request any one or all companies to make oral presentations for the purpose of clarification or to amplify the materials presented in any part of the proposal. However, companies are cautioned that HCPS is not required to request clarification; therefore, all proposals should be complete and reflect the most favorable terms available from the company. Not all companies may be asked to make such oral presentations.

VENDOR QUESTIONS

- 1. 157 users spread across 37 locations seems light. Do they have phones in the classroom? Will these also need to be replaced?**

- Answer: Phones in classrooms will not be replaced. Some of these locations such as Johnson Farm will need to be change out but will require minimal hardware.

2. The overhead paging system, Dukane Carehawk 1000, looks like a self-contained system. I could not see a SIP connection to the unit. Do you have a vendor we can speak to that installed the system?
 - Answer: The vendor for the intercom is MB Haynes. To tie the phones in with the intercom an "ATA"/Grandstream will be needed.
3. The deployment is scheduled during the school calendar year and has a 30 day installation timeframe for 37 locations. That seems a bit tight. What happens if the deployment goes over the 30 day mark?
 - Answer: The bid specification is for 27 locations. The current deployment is 60 days in the RFP but this has been amended to 90 days which will be Dec15th.
4. Will the school system allow T-Mobile to show a demo of the product to make sure the school system is interested and it is a good fit for the district's needs?
 - Answer: RFP proposals will be evaluated based on their content and information submitted. Please see the addition included in this addendum regarding **11. Oral Presentations**.
5. Which models of ATA adaptors does the school system currently use?
 - Answer: We currently use Grandstream ATA's.
6. Will the school system entertain remote installation if we program the phones remotely? We would then use support from the school district to connect the phones to the local network and enter a 4-digit code to assist with onboarding.
 - Answer: The scope of work will remain the same in requiring boots on the ground for installation and training.

NOTE: This addendum becomes a part of the bid package and should be completed and attached to your proposal submission.